**Information memorandum**

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| --- |
| **Full and short name** Open Joint Stock Company "Utes", OJSC "Utes" |
| **Address (location)** | 225353, Brest region, Baranovichi district, village Utes, st. Gagarina, d.53 |
| **Website** | www . oao \_ utes @ mail . en |
| Data on state registration | Certificate of state registration of a commercial organization series KO No. 0049867, registration number 200047138 |
| Information about the management of the organization, contact numbers | Director of JSC "Utes" Puzevich Maxim Viktorovich8(0163) 64-20-8864-20-96 reception64-20-92 accounting64-20-99 Ch. accountant64-20-98 personnel department64-20-84 Ch. economist64-20-83 dispatcher |

**I.General information about the organization**

1) The history of the establishment of the enterprise;

Open Joint Stock Company "Utes" was established on the basis of the decision of the Baranovichi District Executive Committee dated December 14, 2009 No. 1392 by reorganizing the communal unitary agricultural enterprise "Utes" in accordance with the legislation on the privatization of state property and the legislation on joint stock companies.

The company was reorganized by the decision of the joint meeting of shareholders dated October 30, 2010 by joining the SPK Milovidy to it.

2) The main type of activity (the type of activity from which the enterprise receives the main amount of revenue, the share of this type of activity in the total amount of revenue, in%);

OJSC "Utes" receives the main volume of proceeds from milk production - 68.4% of the total proceeds, from grain production - 31.4% of the total proceeds.

3) Other activities carried out by the enterprise.

4) The capacity of the enterprise, the occupied market share;

In the total volume of industrial production of the region, the economy occupies 1.4%

5) The advantages of the enterprise (for example, a favorable location, the availability of a raw material base, the presence of a commodity distribution network , its own fleet , available awards from competitions, exhibitions, etc.);

6) Availability of licenses, patents, ISO certificates .

Not available.

**II . Financial indicators of economic activity of the organization**

|  |  |  |  |
| --- | --- | --- | --- |
| Index | 2020 | 2021 | 2022 |
| The value of net assets, thousand rubles. | 13229 | 12948 | 20622 |
| Revenue from the sale of products, works, services, thousand rubles | 4752 | 5291 | 6881 |
| Total profit (line 200 of the Profit and Loss Statement), thousand rubles |  |  |  |
| Profit from the sale of products, works, services, thousand rubles. | 213 | -383 | 380 |
| Net profit, thousand rubles | 515 | 32 | 1041 |
| Profitability of sold products, works, services, % | 4.7 | -6.8 | 5.8 |
| Accounts receivable\*, thousand rubles | 170 | 298 | 190 |
| Accounts payable\*, thousand rubles | 7738 | 7760 | 8907 |
| Average salary , rub. | 761.8 | 859.9 | 993.2 |

**III . An enlarged nomenclature of manufactured products, works, services rendered (** in the enlarged nomenclature, show no more than 10 types **).**

The Company carries out the following activities:

|  |  |
| --- | --- |
| 01111 | Cultivation of cereals and leguminous crops |
| 01114 | Growing oilseeds and their seeds |
| 01115 | Growing fodder crops and their seeds |
| 01119 | Cultivation of other crops not included in other groups |
| 01210 | Breeding cattle |
| 014 | Provision of services in the field of crop production and animal husbandry, except for veterinary services |
| 01419 | Provision of services for the cultivation of agricultural products |
| 15710 | Manufacture of prepared feed for animals kept on farms |
| 52622 | Retail in the markets |

**Information about manufactured products, performed works, rendered services:**

|  |  |  |
| --- | --- | --- |
| Products, works, services(by type) | Issue volume | Year |
| 2020 | 2021 | 2022 |
| Milk | tons | 4575 | 4649 | 4993 |
| Meat (cultivation) | tons | 275 | 308 | 337 |
| Cereals and legumes | tons | 4977 | 3122 | 3754 |
| Rape | tons | - | - | - |
| Potato | tons | - | - | - |

**IV . Implemented (** or implemented over the past 3 years **) investment projects** with an indication of their cost, the volume of investments used, information about the introduced new technologies, equipment, increasing production volumes, expanding the range, etc., provided by the introduction of new technologies and equipment.

**Investment projects planned for implementation.**

(name of projects, total cost of each, funding sources, expected effect)

**V. \_ Structure of employees:**

|  |  |  |
| --- | --- | --- |
|  | Age: | Total |
| -25 | 25-35 | 35-40 | 40-45 | 45-50 | 50-55 | 55+ |
| Number, incl. | 9 | 15 | 19 | 13 | 14 | 12 | 26 | 108 |
| - number of employees with higher education | 3 | 2 | 2 | 4 | 1 | 0 | 3 | 15 |
| - with secondary special education | 1 | 2 | 3 | 2 | 2 | 2 | 6 | 18 |
| - with vocational education | 5 | 3 | 0 | 1 | 0 | 0 | 0 | 9 |
| - with secondary education | 0 | 7 | 10 | 4 | 10 | 9 | 14 | 54 |
| - with basic education | 0 | 1 | 4 | 2 | 1 | 1 | 3 | 12 |

|  |  |
| --- | --- |
| Total number of employees: | 108 |
| - the number of management apparatus | 29 |
| - the number of industrial and production personnel, | 79 |
| including number of key workers | 79 |

**VI . The structure of the implementation of works (services ):**

|  |  |  |  |
| --- | --- | --- | --- |
| Structure ( in %) | 2019 | 2020 | 2021 |
| domestic market | 100 | 100 | 100 |
| External market | - | - | - |
| Total | 100 | 100 | 100 |

Main sales markets for products (specify countries).

**VII . Information on land plots in use, lease, ownership:**

|  |  |  |  |
| --- | --- | --- | --- |
| Location of the site | Area, ha | Right (permanent/temporary use, lease, ownership) | Land use act(No., date) |
| Brest region, Baranovichi district, Utessky s / s, southeast of the village of Utes | 38.5431 | permanent use right | 110/662-1185 of 11/17/2008 |
| Brest region, Baranovichi district, Utessky s / s, west of the village of Utes | 1214.6429 | permanent use right | 110/662-1182 dated 11/17/2008 |
| Brest region, Baranovichi district, Utessky s / s, east of the village of Utes | 11.4952 | permanent use right | 110/662-1184 dated 11/17/2008 |
| Brest region, Baranovichi district, Utessky s / s, north of Utes village | 2.1325 | permanent use right | 110/662-1183 of 11/17/2008 |
| Brest region, Baranovichi district, Utessky s / s, south of the village of Bogushi | 1331.7777 | permanent use right | 110/662-1187 of 11/17/2008 |
| Brest region, Baranovichi district, Utessky s / s, south of the village of Bogushi | 10.6081 | permanent use right | 110/530-7222 from 08/19/2011 |
| Brest region, Baranovichi district, Utessky s / s, south of the village of Bogushi | 6.3919 | permanent use right | 110/530-7221 from 08/19/2011 |
| Brest region, Baranovichi district, Utessky s / s, north of the village of Bogushi | 506.2674 | permanent use right | 110/662-1172 dated 11/12/2008 |
| Brest region, Baranovichi district, Utessky s / s, north of the village of Bogushi | 486.8083 | permanent use right | 110/1256-1221 dated 09/12/2011 |

**VIII .** **Information on permanent structures (buildings, structures):**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Photo** | Name (Destination), location.Certificate of registration (No., date) | Yearthe buildings | number of storeys | Area, m 2 | Leased area, m2, term of the lease agreement | Generalstate\* |
|  | Administrative building 2 pieces (Utes village, Milovidy village) | 1960-1990 | 2 | 420-480 | 206.4, 03/31/2016 Utes | Milovidy - current repair |
|  | Cowshed 9 pieces (Utes village, Bogushi village, Milovidy village, Novosady village, Strelovo village) | 1963-1985 | 1 | 1495-1790 |  | v. Strelovo - sale |
|  | Granary 5 pieces (Utes village, Bogushi village, Milovidy village, Yamichno village) | 1959-1978 | 1 | 430-800 |  | d. Yamichno - current repair |
|  | Archer 2 pieces (Utes village, Milovidy village) | 1992-2003 | 1 | 400-500 |  | in working order |
|  | Calf barn 9 pieces | 1959-2020 | 1 | 856-1541 |  | Skorinki village - current repair |
|  | Maternity ward 2 pieces (v. Milovidy, v. Yamichno) | 1980-1981 | 1 | 300-400 |  | in working order |
|  | Potato storage 3 pieces (v. Milovidy, v. Utes, v. Bogushi) | 1990-2012 | 1 | - |  | Milovidy - reconstruction |
|  | Joiner's shop 2 pieces (Utes village, Milovidy village) | 1968-1970 | 1 | 300-350 |  | in working order |
|  | Warehouses 5 pieces (village Novosady, village Utes, village Milovidy) | 1959-1986 | 1 | 520-600 |  | in working order |
|  | Haylage trenches 18pcs. (Utes village, Bogushi village, Yamichno village, Novosady village, Milovidy village, Podosovtsy village) | 1956-1985,20182019 | 1 | 150-580 3000m cu. |  | in working order |
|  | Towers 4 pieces (v. Milovidy, v. Utes) | 1987-1990 | 1 | 500 tonseach |  | in working order |
|  | Kindergarten (v. Utes) | 1970 | 1 | 322 |  | reconstruction |

**IX . Information about machines and equipment:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Equipment name, equipment manufacturer ,power | Number of units | purpose(place in the technological process) | Year of entry | Condition (percentage wear) |
| Grain combines | 5 | grain harvesting | 2008-2020 | 1-100 |
| Forage harvesters | 3 | fodder harvesting | 2011-2013 | 44-70 |
| plows | 5 | plowing | 2008-2010,2019 | 88-100 |
| Potato harvesters | 2 | potato harvesting | 2009-2010 | 100 |
| Seeders | 5 | sowing | 2005-2013 | 53-100 |
| Spreaders | 6 | fertilization | 2008-2017 | 75-100 |
| Balers | 3 | Pressing hay into bales | 2014,2018 | 12-100 |
| Feed Mixer | 6 | food preparation and distribution | 2012-2014, 2017,2020 | 1-100 |
| Bale wrappers | 1 | Feed preparation in rolls | 2014 | 50 |
| Mowers | 2 | grass mowing | 2009-2013 | 10-100 |
| Rapeseed harvester | 3 | Rapeseed harvest | 2009-2010 | 90-100 |
| Rake | 2 | Tedding s/m | 2009-2014 | 52-100 |
| Grass harvester | 1 | grass mowing | 2018 | 22 |
| Milk coolers | 4 | Milk cooling | 1992-2011 | 40-100 |
| Milking machines | 4 | Milking process | 2009-2013 | 59-100 |

Head of the enterprise \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ M.V. Puzevich

 M.P.

Chief Accountant \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ O.G. Sanyuta

Phone for inquiries 64-20-99