**Information memorandum**

|  |  |  |
| --- | --- | --- |
| **Full and short name -** Open Joint Stock Company "StolovichiAgro", JSC "StolovichiAgro" | | |
| **Address (location)** | 225312 Brest region, Baranovichi district, ag. Stolovichi, st. Baranovichskaya, 1B | |
| **Website** |  | |
| Data on state registration | | JSC "StolovichiAgro" was registered by the decision of the Baranovichi District Executive Committee No. 1277 dated November 13, 2015,  No. 200017875 |
| Information about the management of the organization, contact numbers | | Director of JSC "StolovichiAgro" - Egorova Nadezhda Alexandrovna, 8 163 46 57 26 |

**I.General information about the organization**

1) The history of the establishment of the enterprise:

In 1949, the collective farm "New Way" was first organized in the village of Gatishchi , in the village of Stolovichi - the collective farm "im. Stalin", in the village of Polenichitsy - "Beacon of Communism", in the village of Torchitsy - "For Peace". In 1952, these villages were united into one collective farm, which became known as the New Way. In 2003, the economy was reorganized and the collective farm "New Way" was renamed the SPK " Beresni ". In 2007, the Prigorodny SEC was attached to it. In November 2015, Beresny SPK was reorganized into StolovichiAgro OJSC . In December 2018 JSC " StolovichiAgro " was reorganized by joining KSUP "Baranovichi bee nursery ". In January 2022, OJSC StolovichiAgro was reorganized by merging with OJSC Polonechka.

2) The main type of activity is the breeding of dairy cattle, the share of this type of activity in the total revenue is 67.8%;

3) Other activities carried out by the enterprise:

- cultivation of grain crops, sugar beets, rapeseed.

4) Enterprise capacity, market share:

The position of JSC "StolovichiAgro" in the regional market is characterized by the fact that it is located within the raw material zone of JSC "Savushkin product", JSC "Berezovskiy meat-packing plant" and JSC "Baranovichkhleboprodukt " . In this regard, the farm does not experience problems with the sale of milk, meat, grain.

5) Enterprise advantages:

The advantage of StolovichiAgro OJSC is its favorable location.

6) Availability of licenses, patents, ISO certificates :

- special permit (license) No. 33030/18721 for the right to carry out security activities dated July 11, 2014, unlimited

**II . Financial indicators of economic activity of the organization**

|  |  |  |  |
| --- | --- | --- | --- |
| Index | 2020 | 2021 | 2022 |
| The value of net assets, thousand rubles. | 25723 | 29609 | 65000 |
| Revenue from the sale of products, works, services, thousand rubles | 16985 | 20219 | 31209 |
| Total profit (line 200 of the Profit and Loss Statement), thousand rubles |  |  |  |
| Profit from the sale of products, works, services, thousand rubles. | 2537 | 3003 | 4630 |
| Net profit, thousand rubles | 3162 | 3905 | 4452 |
| Profitability of sold products, works, services, % | 19.9 | 19.9 | 19.8 |
| Accounts receivable\*, million rubles | 1623 | 1597 | 1135 |
| Accounts payable\*, million rubles | 6171 | 7717 | 10723 |
| Average salary, thousand rubles | 1150.6 | 1290.1 | 1346.3 |

\* - Accounts receivable and accounts payable as of 01/01/2021, 01/01/2022, 01/01/2023

**III . Enlarged nomenclature of manufactured products , works, services rendered**

**Information about manufactured products, performed works, rendered services:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Products, works, services  (by type) | Issue volume | 2020  year | 2021  year | 2022  year |
| Milk | tons | 13147 | 14333 | 17406 |
| Raising cattle | tons | 738 | 739 | 825 |
| Corn | tons | 10788 | 10130 | 15162 |
| Rape | tons | 707 | 466 | 1246 |
| Sugar beet | tons | 20963 | 22268 | 33607 |

**IV . Implemented (** or implemented over the past 3 years **) investment projects**

|  |  |  |  |
| --- | --- | --- | --- |
| Name of the investment project | Total cost, thousand rubles | Sources of financing | Expected effect |
|  |  |  |  |

**IV . Investment projects planned for implementation.**

|  |  |  |  |
| --- | --- | --- | --- |
| Name of the investment project | Total cost, thousand rubles | Sources of financing | Expected effect |
| Construction of residential buildings 6 pcs. | 1440.00 | Own funds | Provision of housing for employees of the organization. Attracting young professionals to work in the economy. |
| Completion of the construction of the MTC "Stolovichi-2 for 895 cows", 4 launch | 600.00 | Own funds | Increase in the number of cows and milk production. |

**V. \_ Structure of employees:**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Age: | | | | | | | Total |
| -25 | 25-35 | 35-40 | 40-45 | 45-50 | 50-55 | 55+ |
| Number, incl. | 18 | 43 | 32 | 43 | 45 | 54 | 70 | 305 |
| - number of employees with higher education | 4 | 10 | 9 | 6 | 6 | 4 | 6 | 45 |
| - with secondary special education | 5 | 9 | 4 | 3 | 3 | 7 | 14 | 45 |
| - with vocational education | 7 | 12 | 3 | 13 | 8 | 24 | 25 | 92 |
| - with secondary education | 2 | 9 | 8 | 15 | 21 | 18 | 23 | 96 |
| - with basic education | 0 | 3 | 8 | 6 | 7 | 1 | 2 | 27 |

|  |  |
| --- | --- |
| Number of employees, total: | 305 |
| - the number of management apparatus | 71 |
| - the number of industrial and production personnel, | 234 |
| including number of key workers | 234 |

**VI . The structure of the implementation of works (services ):**

|  |  |  |  |
| --- | --- | --- | --- |
| Structure ( in %) | 2020 | 2021 | 2022 |
| domestic market | 100 | 100 | 100 |
| External market |  |  |  |
| Total | 100 | 100 | 100 |

**VII . Information on land plots in use, lease, ownership:**

|  |  |  |  |
| --- | --- | --- | --- |
| Location of the site | Area, ha | Right (permanent/temporary use, lease, ownership) | Land use act  (No., date) |
| total land area, | 10959 | Permanent use |  |
| including agricultural land | 9560 |  |  |
|  |  |  |  |

**VIII .** **Information on permanent structures (buildings, structures):**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Name (Destination), location.  Certificate of registration (No., date) | Year  the buildings | number of storeys | Area , m 2 | Leased area, m2, term of the lease agreement | General  state  \* |
| CALF HOUSING | 1962-2019 | 1 | 33412 |  | Satisfactory \_ |
| DMB | 2009-2021 | 1 | 3543 |  | Satisfactory \_ |
| Cowshed | 1965-2021 | 1 | 24697 |  | Satisfactory \_ |
| STOCK | 1950-2022 | 1 | 2777 |  | Satisfactory \_ |
| FUR. WORKSHOP | 1968-1985 | 1 | 1160 |  | Satisfactory \_ |
| GRANARY | 1960-2014 | 1 | 8440 |  | Satisfactory \_ |
| POTATO STORAGE | 1971-1978 | 1 | 1912 |  | Satisfactory \_ |
| BARN | 1990 | 1 | 1730 |  | Satisfactory \_ |
| GARAGES | 1971-2022 | 1 | 2046 |  | Satisfactory \_ |
| sawmill | 1988-1989 | 1 | 112 |  | Satisfactory \_ |
| BATH | 1966 | 1 | 168 |  | Satisfactory \_ |
| MILL | 1974 | 1 | 209 |  | Satisfactory \_ |
| OTHER BUILDINGS | 1980-2022 | 1 | 1800 |  | Satisfactory \_ |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Name (Destination), location.  Certificate of registration (No., date) | Year  the buildings | number of storeys | Area , m 2 | Leased area, m2, term of the lease agreement | General  state  \* |
| WATER TOWERS | 1956-2016 |  |  |  | Satisfactory \_ |
| WELLS | 1956-2021 |  |  |  | Satisfactory \_ |
| POWER. PIT, SEN. TRENCHES | 1956-2022 |  |  |  | Satisfactory \_ |
| ROADS, SITES | 1978-2004 |  |  |  | Satisfactory \_ |
| PATH AREAS | 2010-2022 |  |  |  | Satisfactory \_ |
| OTHER FACILITIES | 1982-2022 |  |  |  | Satisfactory \_ |

**IX . Information about machines and equipment:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Equipment name, equipment manufacturer, power | Qty  units | purpose  (place in the technological process) | Year of entry | State  (wear percentage) |
| STATIONS PUMP, DIZ. | 7 |  | 2012-2013 | working |
| WELDING GENERATORS, CONVERTERS, INVERTERS | 4 |  | 1993-2018 | working |
| REFRIGERATORS, MILK COOLERS | 41 |  | 2001-2021 | working |
| UDS | 17 |  | 1989-2021 | working |
| GRAIN DRYING COMPLEX, MOB. GRAIN DRYING | 4 |  | 1989-2013 | working |
| GRAIN CLEANER CAR | 3 |  | 1991 | working |
| SEED CLEANER CAR | 2 |  | 1992 | working |
| COLUMNS | 7 |  | 1982-2011 | working |
| TANKS, CAPACITIES | 12 |  | 1971-2008 | working |
| SCALES | 18 |  | 1982-2022 | working |
| METAL CUTTING EQUIPMENT AND MACHINES | 25 |  | 1985-2003 | working |
| LOADERS AND ACCESSORIES TO THEM | 20 |  | 1984-2020 | working |
| COMBINES | 22 |  | 2004-2022 | working |
| TRACTOR | 52 |  | 1987-2022 | working |
| SPREADERS MIN. And ORG. FERTILIZER | 14 |  | 2009-2021 | working |
| RAKE-TEDDER | 4 |  | 2009-2014 | working |
| SEEDERS | 15 |  | 2009-2020 | working |
| TOWING TRAILING EQUIPMENT. | 29 |  | 1990-2021 | working |
| TRAILING EQUIPMENT. FOR PREPARATIONS. FEED | 23 |  | 2010-2022 | working |
| OTHER TRAILER EQUIPMENT TO AGRICULTURAL EQUIPMENT | 137 |  | 1985-2021 | working |

Director ON THE. Egorova

Ch. accountant G.A. Leshchenko