**Information memorandum**

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| **Open Joint Stock Company "Kroshin"****JSC "Kroshin"**225362, Republic of Belarus, Brest region,Baranovichi district, ag.Kroshin, Lenina street, 8 Director - Ivan ZayatsContact phones: 8(0163) 64-37-86 (director), fax 64-43-87 (reception.),State Registration Certificate No. 200018736 dated November 2, 2015, issued by the Baranovichi District Executive Committee. |

**I. \_**

**General information about the organization**

The agricultural production cooperative "Kroshin" was renamed from the collective farm "Victory" of the Baranovichi district of the Brest region, established in 1950, registered by the decision of the Baranovichi district executive committee of December 28, 1991, No. No. 595 in the Register of Republican Registration No. 45, in accordance with Decree of the President of the Republic of Belarus dated March 16, 1999 No. 11 (as amended by Decree of the President of the Republic of Belarus dated December 17, 2002 No. 29), Decree of the President of the Republic of Belarus dated 02.02.2001 No. 49 and the Civil Code of the Republic of Belarus.

The agricultural production cooperative "Kroshin" is a commercial organization created by citizens on the basis of voluntary membership for joint activities in the production, processing and marketing of agricultural products, as well as other activities not prohibited by law (decision of the general meeting of members of the cooperative dated June 16, 2003, protocol No. 1).

The agricultural production cooperative "Kroshin" was reorganized by joining the Agricultural production cooperative "Podleseysky Krai" in accordance with the decisions of the general meetings of members of the SEC "Kroshin" dated April 16 - 2005, protocol No. 2 of the members of the SEC "Podleseysky region" dated April 22, 2005 , Protocol No. 1.

The Agricultural Production Cooperative "Kroshin" is the legal successor of all rights and obligations of the affiliated Agricultural Production Cooperative "Podleseysky Krai" and is liable for all debts and obligations.

The agricultural production cooperative "Kroshin" was reorganized by joining the agricultural production cooperative "Prigorod" in accordance with the decisions of the general meetings of members of the SEC "Kroshin" dated August 25, 2009, protocol No. 4, members of the SEC "Prigorod" dated September 25, 2009, protocol No. 4.

Agricultural production cooperative "Kroshin" is the assignee of all rights and obligations of the affiliated agricultural production cooperative "Prigorod" and is liable for all debts and obligations.

Location of JSC "Kroshin": 225362 Lenin St. 8, Kroshin, Baranovichi district, Brest region, Republic of Belarus. Phone/fax 8-0163-64-43-87.

OJSC "Kroshin" is a legal entity, has a current account, currency and other accounts in banking institutions, an independent balance sheet, a seal with its name, stamps with its name, other details of a legal entity.

In its activities, JSC is guided by the Charter and current legislation.

JSC "Kroshin" is located in 18 кмfrom the city of Baranovichi. The total land fund of the economy is 13787 hectares, the area of agricultural land is 11585 hectares, including arable land - 9105 hectares. According to the data of 2022 , the cadastral valuation of arable land is 40.8 points, agricultural land - 38.2 points.

JSC "Kroshin" is a diversified enterprise that is engaged in the production, procurement and sale of agricultural products, as well as operates in other industries.

The specialization of the economy is animal husbandry of the dairy and meat direction with the cultivation of grain crops, sugar beets, and rapeseed.

The share of the livestock industry in the structure of sold products is 55.1% (in 2022), of which a significant part falls on the share of milk - 84.3%. Crop production in the proceeds from the sale of products is 43.9%.

The average annual number of the main herd of dairy cattle for 2022 amounted to 3730 heads, animals for growing and fattening 5666 heads. In 2022, 18269 tons of milk were sold; Cattle - 1239 tons for meat (in live weight).

In 2022, 17,915 tons of grains and legumes were sold, rapeseed - 2,528 tons, and sugar beets - 62,865 tons.

The markets for the main products of JSC "Kroshin" are enterprises and organizations of the Brest region.

The main consumers of crop products sold by JSC "Kroshin" are:

cereals - OJSC "Baranovichi Combine of Bakery Products";

The main consumers of livestock products sold by JSC "Kroshin" are:

milk - JSC "Savushkin product";

meat - JSC "Berezovskiy Meat-Packing Plant".

The main sales channel for crop and livestock products: delivery to the state.

The position of OJSC "Kroshin" in the regional market is characterized by the fact that it is located within the raw material zone of OJSC "Baranovichi Dairy Plant" and OJSC "Berezovskiy Meat-Packing Plant". In this regard, the farm does not experience problems with the sale of milk, meat, grain. The main direction of the marketing policy of the economy is strict adherence to technology. This will ensure the production of high-quality products for the economy and its prospective marketing.

**II . Financial indicators of economic activity of the organization**

|  |  |  |  |
| --- | --- | --- | --- |
| Index | 2020 | 2021 | 2022 |
| The value of net assets, thousand rubles. | 57210 | 57486 | 68221 |
| Revenue from the sale of products, works, services, thousand rubles | 34103 | 36208 | 44680 |
| Total profit (line 200 of the Profit and Loss Statement), thousand rubles | 1722 | 1773 | 3797 |
| Profit from the sale of products, works, services, thousand rubles. | 1048 | 865 | 3701 |
| Net profit, thousand rubles | 1722 | 1773 | 3797 |
| Profitability of sold products, works, services, % | 3.6 | 2.7 | 10.4 |
| Accounts receivable\*, thousand rubles | 1301 | 1132 | 1157 |
| Accounts payable\*, thousand rubles | 8406 | 8653 | 8642 |
| Average salary, rub. | 1001.9 | 1164.5 | 1390.1 |

**III . An enlarged nomenclature of manufactured products, works, services rendered (** in the enlarged nomenclature, show no more than 10 types **).**

**Information about manufactured products, performed works, rendered services:**

|  |  |  |
| --- | --- | --- |
| Products, works, services(by type) | Issue volume | Year |
| 2020 | 2021 | 2022 |
| Cereals and legumes | T | 25838 | 22083 | 28077 |
| Beet | T | 47149 | 67232 | 62865 |
| rape seeds | T | 3014 | 2220 | 2742 |
| Meat | T | 1579 | 1561 | 1452 |
| Milk | T | 24587 | 22655 | 20525 |

**I V . Implemented (** or implemented over the past 3 years **) investment projects** with an indication of their cost, the volume of investments used, information about the introduced new technologies, equipment, increasing production volumes, expanding the range, etc., provided by the introduction of new technologies and equipment.

|  |  |  |
| --- | --- | --- |
| *No.* | *Object name* | *Developed resources, rub* |
| **2020** |
| 1 | Construction of a silo-haylage trench in the village of Lavrinovichi | 64575 |
| **2022** |
| 1 | Construction of a silo-haylage trench in the village of Lavrinovichi | 77490 |

**V. \_ Structure of employees:**

|  |  |  |
| --- | --- | --- |
|  | Age: | Total |
| -25 | 25-35 | 35-40 | 40-45 | 45-50 | 50-55 | 55+ |
| Number, incl. | 31 | 63 | 60 | 63 | 58 | 83 | 130 | 488 |
| - number of employees with higher education | eleven | 7 | 8 | 9 | 7 | 6 | 10 | 59 |
| - with secondary special education | 9 | 7 | 6 | 9 | 10 | 12 | 13 | 66 |
| - with vocational education | 9 | 14 | 22 | 14 | 31 | 21 | 47 | 156 |
| - with secondary education | 4 | 31 | 20 | 22 | 2 | 36 | 48 | 163 |
| - with basic education |  | 3 | 4 | 9 | 8 | 8 | 12 | 44 |

|  |  |
| --- | --- |
| Total number of employees: | 488 |
| - the number of management apparatus | 96 |
| - the number of industrial and production personnel, | 392 |
| including number of key workers | 345 |

**VI . The structure of the implementation of works (services):**

|  |  |  |  |
| --- | --- | --- | --- |
| Structure (in %) | 2019 | 2020 | 2021 |
| domestic market | 100 | 100 | 100 |
| External market |  |  |  |
| Total | 100 | 100 | 100 |

Main sales markets for products (specify countries).

**VII . Information on land plots in use, lease, ownership:**

|  |  |  |  |
| --- | --- | --- | --- |
| Location of the siteJSC "Kroshin" | Area, ha | Right (permanent/temporary use, lease, ownership) | Land use act(No., date) |
| Kroshinsky village council, adjacent to the ag. Kroshin,village Skarchevo, village Dubrovna | 744.0538 | Right of permanent use |  |
| Kroshinsky village council, adjacent to the ag. Kroshin,e. Appendages | 337.5980 | Right of permanent use |  |
| Kroshinsky Village Council, adjoins the village of Stary Dvor, the village of Zalyubichi, | 737.3782 | Right of permanent use |  |
| Kroshinsky village council, east of the village of Ulasy | 496.2056 | Right of permanent use |  |
| Kroshinsky village council, adjacent to the village of Yushkovichi | 796.4443 | Right of permanent use |  |
| Kroshinsky village council, adjacent to the village of Yatvez,d. Podleseyki | 935.6958 | Right of permanent use |  |
| Kroshinsky village council, south of the village of Adahovshchina | 1023.4626 | Right of permanent use |  |

**VIII .** **Information on permanent structures (buildings, structures):**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Photo** | Name (Destination), location.Certificate of registration (No., date) | Yearthe buildings | number of storeys | Area, m 2 | Leased area, m2, term of the lease agreement | Generalstate\* |
| j0205462 | Administrative building in the village of LavrinovichiNo. 110/1156-1371 dated 13.01.2012 | 1989 | 2-storey | 658.7 | 12,5 м.kv.03/06/2021 | satisfactory |
| j0205462 | House of life (blocked residential building) v. PetkovichiNo. 110/530-17410 dated May 17, 2016 | 1988 | 2-storey | 385.5 | 44,3 м.kv.05/01/2020 | satisfactory |
|  | Bath buildingD.YatvezNo. 110/530-17518 dated 06/24/2016 | 1976 | one-story | 187.4 | 187,4 м.kv.26.09.2018 | satisfactory |
|  | WorkshopsD. Petkovichi (garage 32 cars)No. 110/530-17650 of 07/13/2016 | 1983 | one-story | 688.2 | 105 м.kv. 31.12.2020 | satisfactory |
|  | Administrative building of the village of PetkovichiNo. 110/530-17615 of 07/07/2016 | 1969 | 2-storey | 405.1 | 21,8 м.kv.14.02.2023 | satisfactory |
|  | Administrative building of the village of Kroshin No. 110/530-18773 dated 06/29/2017 | 1967 | 2-storey | 567.1 | 40,9 м.kv.31.12.2022 | satisfactory |

\* - capital, current repair, reconstruction of the building is required (carried out).

**IX . Information about machines and equipment:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Equipment name, equipment manufacturer ,power | Number of units | purpose(place in the technological process) | Year of entry | Condition (percentage wear) |
| Tractor Belarus | 1 |  | 2017 | 28 |
| Distributor - feed unwinder | 1 |  | 2018 | 23 |
| Forage harvester Jaguar 860 | 1 |  | 2018 | 16 |
| Pickup | 1 |  | 2018 | 20 |
| Mounted swivel blade | 1 |  | 2018 | 23 |
| Round press - pick-up - wrapper | 1 |  | 2018 | 20 |
| Rake wheel-finger | 1 |  | 2018 | 20 |
| Mixer-feeder semitrailer | 1 |  | 2018 | 20 |
| Seeder loader | 1 |  | 2019 | 13 |
| Distributor of mineral fertilizers | 1 |  | 2019 | eleven |
| Pneumatic seeder | 1 |  | 2019 | 9 |
| K - t of equipment for harvesting corn | 1 |  | 2019 | 5 |
| Feed line | 1 |  | 2019 | 6 |
| Pneumowheel excavator | 1 |  | 2019 | 5 |
| Solid Fertilizer Machine | 1 |  | 2020 | 10 |
| Distributor of mineral fertilizers | 1 |  | 2020 | 10 |
| Ropa beet harvester euro tiger | 1 |  | 2020 | 38 |
| Round press - pick-up wrapper | 1 |  | 2020 | 35 |
| Mounted tractor mounted fan sprayer | 1 |  | 2020 | 6 |
| seeder | 1 |  | 2020 | 3 |
| Mixer - feed dispenser | 1 |  | 2020 | 3 |
| Sprayer-spreader Tuman-3 | 2 |  | 2022 | 0 |
| Tractor Belarus 82.1 | 3 |  | 2022 | 0 |

Director \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ I.V. Zayats

 M.P.

Ch. accountant \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ V.I. Chernyak